

South Carolina State Contract Information Summary

Vendor Number: 7000183696

Contract Number: 4400024116

Open Plan Systems was awarded the furniture contract on December 6, 2019 and this will run through December 5, 2024. The products on contract and their corresponding discount are listed below. The discounts are delivered and installed:

00001	Material Group-99846	Seating: 55%
00002	Material Group-99846	Tables: 55%
00003	Material Group-99846	Filing Cabinets/Lateral Files: 55%
00004	Material Group-99846	Systems Furniture: 55%
00005	Material Group-99846	Mobile, Folding Stacking Furniture: 55%
00006	Material Group-99846	Computer Lab Furniture: 55%
00007	Material Group-99846	Demountable Wall: 55%

There is a separate dealer of record document that is maintained by OPS and any changes are submitted to DeAna Reed-Sharpe by Jay Bryson

DeAna Reed-Sharpe
Procurement Manager
Materials Management Office
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The following is the Dealer Program outline for the South Carolina State:

Design – Open Plan Systems will provide specification support for the dealer of record at no charge unless the revisions are exceptional.

Commission (includes revenue for installation) to the Dealer

Seating: OPS pays the difference between 67% and 55% to the dealer.

Furniture: OPS pays the difference between 82% and 55% to the dealer for Grade 2.

Furniture: OPS pays the difference between 83% and 55% to the dealer for Grade 1.

Commission is paid to the dealer upon receipt of payment from South Carolina.

State of South Carolina Contract in practice: At times, South Carolina will submit the PO to the dealer at OPS contract discounts. While OPS would prefer that the PO's be directed to OPS, we understand that this practice precedes our involvement on State Contract. We will sell the products to the dealer at the discounts listed above with a copy of the South Carolina PO.